

aqo

PARTNERS



**Aqo Partners** brings together expertise from interdisciplinary fields, combining design and systems thinking to creatively tackle complex issues and deliver practical, actionable guidance and solutions for teams and leaders.

We guide them along their sustainability journey, providing support through **capacity building or mentoring, research, strategy, program design or management**, and **ESG** (Environmental, Social, and Governance) **Reporting & Compliance**.

## From Compliance to Leadership:

*We guide your transformation from traditional  
business to sustainable business.*

*We guide your organization in meeting existing  
and emerging reporting requirements.*

*We guide your teams to effectively champion  
sustainability across your various functions.*

# Our Guided Approach

Organizations **go through varying stages** in their sustainability journey. Aqo Partners guides them towards becoming sustainability champions.

# Where do you fit in?

## ***Compliant Beginners***

*“If it ain’t broke, don’t fix it.”*

*“Regulators are not yet after us, but we want to be compliant with the minimum requirements.”*

*“Thinking about sustainability is nice to have.”*

## ***Strategic Starters***

*“We believe in it, but we don’t know what steps to take.”*

*“We lack resources to operationalize our strategy effectively.”*

## ***Transformative Champions***

*“We believe that sustainability is integral for long-term success and we have embedded, or are in the process of integrating it in our operations and our culture.”*

# Our Solutions

## Capacity Building



Trainings on sustainability reporting for listed and large enterprises, workshops on operationalizing sustainability, sustainability-related regulatory compliance, and/or addressing specific ESG/Sustainability topics.

### Foundational Learning

- Sustainability Foundations
- Climate Change Foundations
- Operationalizing Sustainability

### Advanced Trainings/Workshops

- ESG/Sustainability Reporting & Compliance
- Impact and Double Materiality
- GHG Accounting
- ESG Risk Management
- Systems Thinking and Modeling
- Circular Economy

## ESG Reporting & Compliance



Implementing sustainability reporting frameworks, adopting IFRS S1/S2, and complying with regulatory requirements (e.g. with SEC, BSP), materiality assessments, gap analyses, GHG inventory, or general ESG report preparation.

### Impact and Double Materiality Assessment

*Stakeholder engagement and assessing materiality*

### Gap Assessments

*Assessing compliance level and advisory services to meet requirements of relevant frameworks and regulations*

- Compliance with the Securities and Exchange Commission, Bangko Sentral ng Pilipinas, etc.
- Sustainable Development Goals
- ESG Reporting Frameworks (ISSB/IFRS S1 and S2, GRI, SASB, IR)
- Policy and Program Formulation to address gaps in compliance

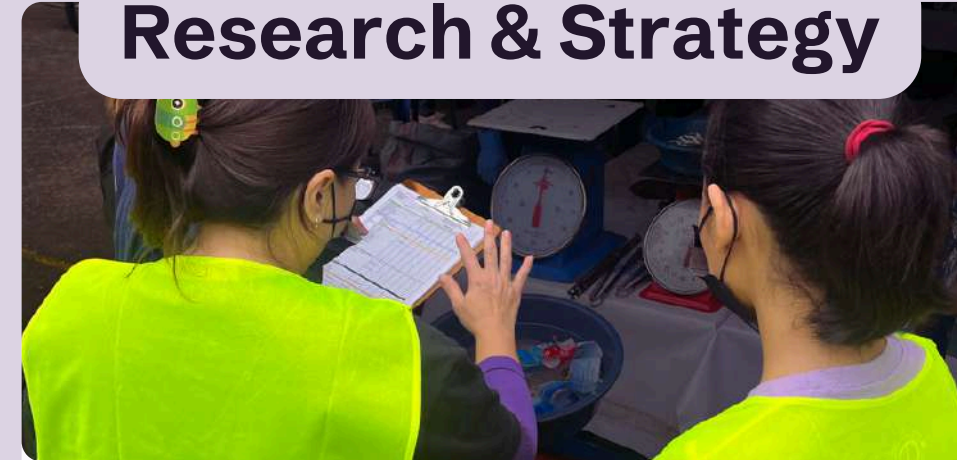
### ESG Reporting

*Support or End-to-end report preparation aligned to globally accepted frameworks and regulatory requirements*

### Greenhouse Gas Reporting

*GHG inventory, quantifying emissions, or identifying levers of action*

## Research & Strategy



Data gathering and generating insights to guide ESG/Sustainability strategies or programs. This can include data collection to track corporate sustainability KPIs, measurements for social responsibility, waste characterization, envi/biodiversity-related studies such as ecosystem mapping and baseline assessments.

### Sustainability Research

*Feasibility studies and evidence-based research*

### Strategy and Roadmap Creation

*Integration of ESG in strategic and budget planning*

### Transition Planning

*GHG emissions baselining and/or target setting; Physical and transition risk heatmapping and scenario analysis*

### Risk Assessment and Advisory

*Risk identification and exposure/vulnerability evaluation*

### Sustainability Program Management Advisory, Support, or Implementation

*Advisory, design, and implementation of ESG programs*

## Quest



Aqo Partners developed **Quest** to make the journey of learning ESG practical and approachable. Materials are designed to be adaptable for both simple or advanced learning needs.

**Quest's** initial product, the:

## Sari-sari Store Quest

is a gamified workshop that uses the sari-sari store to explore the sustainability of business models and their impacts.

# Sari-sari Store Quest

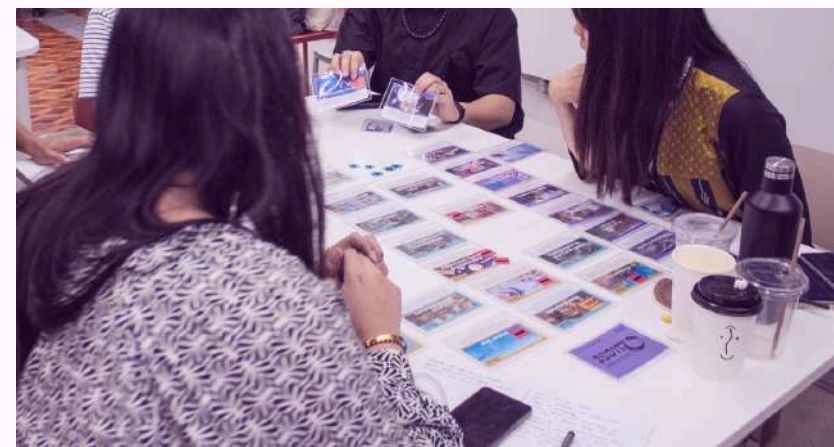
Learning **Sustainability for Business** doesn't need to be complex or boring. **Quest** is designed to make the journey of learning fun for everyone!



Choose roles within the value chain in order to understand how **sustainability issues affect stakeholders** both upstream and downstream of the enterprise.



Recognize that impacts are often not linear. **Work as a group to map** where sustainability issues arise, and where they become most critical.



Learn the concept of **Materiality**, a foundational tool organizations use for developing their own sustainability strategies and initiatives.



**Identify Hotspots** to create practical and effective pathways to address sustainability issues where they matter the most for your organization.



If you're interested in running a **Quest**, send us a message:

✉ [quest@aqopartners.com](mailto:quest@aqopartners.com)

Learning investment starts at 15,000 PHP

For sustainability beginners, academe, and civil society organizations.

The team brings combined experience across **academe, nonprofit, consulting, government, and corporate sectors**. We specialize in sustainability and ESG reporting for large and publicly listed Philippine companies, integrating technical research, business management, and strategic communications expertise.

*Collectively, we supported or led the development of over 30+ sustainability reports in the Philippines, not including capacity building and reporting compliance assessments.*



Even as a young entity, **Aqo Partners** has worked with several organizations:



And we hope to work with you too.

# Thank you!

Looking forward to  
hearing from you soon.



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